

Velocity Law, LLC

Business, Corporate and Securities Law Firm

(Nancy Fallon-Houle, Attorney)

5449 Bending Oaks Place, Downers Grove, Illinois 60515-4456

nfallon@velocitylaw.com 630-963-0439 x 22

www.velocitylaw.com

June 12, 2017

Speeches, Articles, Advisory Board Service

Date	Speeches, Interviews, Publications, Articles, Board Positions
	<u>Scheduled Speaking Engagements:</u>
5/19/17	“Top 20 Legal Mistakes Made by a Growing Business”, at the event “ <i>Business Fundamentals Bootcamp - “Strategies for Growing Your Business”</i> ” at Northern Illinois University in Naperville, IL Gina Sabelli and Dawn Hershik http://www.supportingstrategies.com/bootcamp (Chicago Bootcamp) http://www.supportingstrategies.com/bootcamp-chi17
5/15/17	“Lean Planning for Startups” program at Schaumburg District Library; “Legal Issues for the Startup”, Tia Juarez, Associate Director of Women’s business Development Center, Aurora
5/15/17	“Top 30 Legal Mistakes for the Startup and Small Business Owner” and “Preparing to Sell Your Business”. Small Business Development Center, Center for Entrepreneurship, Lisle, IL, as part of the Series: “Art of Starting a Business”. Marla Pacheco Sandy, Maryellen Schlosser and Rita Haake, Program Managers & Client Liaison.
5/11/17	“Selling the Business” Case Study – Legal Comments”, Panel Presentation – XPX Exit Planning Exchange, Hyatt Lodge Oak Brook, Ray Palys, Chicago Director
4/24/17	“Starting the Business Right”, “Top 20 Legal Mistakes Made by a Growing Business”, event hosted by LabasConnect in Oakbrook Terrace, IL Dange Durett.
	<u>Past Speaking Engagements, Publications, and Board Positions:</u>
4/6/17	“Securities Law for the Non-Securities Lawyer” - “Intrastate Equity Offerings; SEC Intrastate Offering Rule 147 & 3(a) (11) and Regulation D Rule 504 Offering Exemptions”. Spoke a panel of three, at the American Bar Association (ABA) “Middle Market Small Business Committee”, Spring Business Law Section Meeting, Hyatt Regency New Orleans. Greg Yadley, Panel Chair
3/9/17	“Top 30 Legal Mistakes by Startups – How to Avoid Them” – Women’s Business Development Center – Classroom Event, 43 W. Galena Blvd., Aurora, IL 60506 Aurora, IL. Program Director Tia Juarez.

Date	Speeches, Interviews, Publications, Articles, Board Positions
1/23/17	<p>“Legal Issues for the Startup and Small Business Owner” and “Preparing to Sell Your Business – Legal Tips”. Small Business Development Center, Center for Entrepreneurship, Lisle, IL, as part of the Series: “Art of Starting a Business”. Marla Pacheco, Maryellen Schlosser and Rita Haake, Program Managers & Client Liaison. https://www.facebook.com/events/1381593898579791/ and http://ilsbdc.ecenterdirect.com/events/28616</p>
11/14/16	<p>“Legal Issues for the Startup and Small Business Owner” and “Preparing to Sell Your Business – Legal Tips”. Small Business Development Center, Center for Entrepreneurship, Lisle, IL, as part of the Series: “Art of Starting a Business”. Marla Pacheco, Maryellen Schlosser and Rita Haake, Program Managers & Client Liaison http://ilsbdc.ecenterdirect.com/events/28143</p>
11/1/16	<p>“Advising the Startup and Small Business Owner (Startup, Operating or Selling a Business)”. DuPage County Bar Association, Continuing Legal Ed program for Lawyers, Wheaton, IL: – CLE of 2.0 hours for non-corporate lawyers and for new lawyers. http://www.dcba.org/events/EventDetails.aspx?id=870309</p>
11/1/16	<p>“Legal Issues for the Startup and Small Business (Formation, Operation, Sale of Business)”. College of DuPage, Entrepreneurship Conference, Be the BOSS. http://ilsbdc.ecenterdirect.com/events/28235 http://illinoisjoiningforces.org/event/title-be-the-boss-conquering-the-business-battlefield-organization-center-for-entrepreneurship-college-of-dupage/ https://www.facebook.com/events/1019849721443706/</p>
9/23/16	<p>“Legal Topics for Entrepreneurs” “Top Legal Mistakes for Startups”, and “Issues for Entrepreneurs Raising Capital”, Venture FWD Summit (For Women and Diversity), Kimpton Gray Hotel, Chicago, panel discussion, hosted by conference promoter “Brandless” of Chicago, and its owners Ric Gruber and Michael Donnelly. http://venturefwd.io/event/1892 https://www.youtube.com/watch?v=RlrpjE1ShGo&feature=youtu.be</p>
9/16/16	<p>“Legal Issues for the Startup” and “Top 13 Legal Mistakes for Startups”. Small Business Development Center, Center for Entrepreneurship, Lisle, IL. “Art of Starting a Business”, Marla Pacheco, Program Manager & Client Liaison http://ilsbdc.ecenterdirect.com/events/28142</p>
7/18/16	<p>“Legal Issues for the Small Business Owner”. Small Business Development Center, Center for Entrepreneurship, College of DuPage, Lisle, IL. “Art of Starting a Business –Marla Pacheco, Program Manager & Client Liaison https://ilsbdc.ecenterdirect.com/events/28141 and https://www.facebook.com/events/299571633722471/</p>
5/16/2016	<p>“Legal Issues for the Startup and Small Business Owner”. Small Business Development Center, Center for Entrepreneurship, College of DuPage, Lisle, IL.</p>

Date	Speeches, Interviews, Publications, Articles, Board Positions
	<p>“Art of Starting a Business –Marla Pacheco, Program Manager & Client Liaison https://www.facebook.com/events/1606665239661203/</p>
2/22/2016	<p>“Crowdfunding Review - Regulation CF JOBS Act, Regulation A, Regulation D Rule 506(c) and Rule 504” (Methods for Raising Capital in Small Public Offerings - Illinois and Federal Rules). Rev3 Innovation Center at Northern Illinois University, Naperville, IL Director, Nicolas Zito http://www.rev3dupage.com/ https://www.facebook.com/hashtag/rev3dupage?source=feed_text&story_id=442621432608022</p>
4/19/2015	<p>“Starting or Operating a Business – Legal Issues”. Chicago Business and Professional Network: Marriott Hotel, Schaumburg, IL. Ramsarma Konduri, chairman.</p>
3/3/2015	<p>“Legal Issues for the Business Owner”. Center for Economic Development of Westchester, Illinois and Westchester Chamber of Commerce: Joe Mills, Chair of the Westchester Economic Development Center</p>
11/07/2014	<p>“Investor Offerings, Crowdfunding, Crowd Sourcing” and Securities Law Issues facing entrepreneurs. Entrepreneurship Conference, “Ideas to Profits Conference”, at the Illinois Small Business Development Center (the College of DuPage Center for Entrepreneurship.) Panelist on the “Financing” Panel. Martha Carney, facilitator and conference Chair. https://www.firstbt.com/ideas-to-profits-business-conference https://www.facebook.com/College-of-DuPage-Center-for-Entrepreneurship-514479005262285/photos/?tab=album&album_id=804989606211222</p>
10/22/2014	<p>Business Plan Pitch Contest, Judge on Panel of 6 at Rev3 (Naperville Incubator), program by the Small Business Development Center in Lisle/Naperville. https://www.facebook.com/College-of-DuPage-Center-for-Entrepreneurship-514479005262285/photos/?tab=album&album_id=804989606211222</p>
4/30/2014	<p>Served informally on the advisory board of the Small Business Development Center at College of DuPage, Center for Entrepreneurship. Martha Carney and Amber Gardner, chairs and facilitators, who work for the SBDC.</p>
11/4/2013	<p>“Ask a Lawyer” Panel, at The Entrepreneurship Thing (Conference & Clinic)”, University of Chicago – Booth - Graduate School of Business, Gleacher Center, Chicago, IL. Roundtable discussion with legal & business advisors. My focus in the roundtable covered “Top 10 Legal Mistakes in Formation & Early Operation” and “Preparing to Raise Capital” or “Preparing to Sell the Business”. Enrique Posse and Khloe Karova, facilitators. https://www.chicagobooth.edu/alumni/events/showEvent?eventId=4864</p>
9/27/2013	<p>“The Corporate Counsel”. “Death by Expense to Crowdfunding”, Published a blog article on 9/26/13. http://www.thecorporatecounsel.net/Blog/2013/09/ Broc Romanek publisher. http://www.thecorporatecounsel.net/blog/index.html</p>
9/09/2013	<p>“Law for Entrepreneurs: a Practical Guide to How to Launch and Operate a Startup”. University of Chicago Graduate School of Business – Entrepreneurial Roundtable, Gleacher Center of U of C Booth School, Chicago, IL. Dynamic roundtable conversation with law experts on the subjects that most interest entrepreneurs, Actionable direction of how to proceed next. I served on</p>

Date	Speeches, Interviews, Publications, Articles, Board Positions
	the roundtables, presenting "Top 10 Legal Mistakes in Formation and Early Operation". Enrique Posse and Khloe Karova.
2/20/2013	"Legal Issues for the Start-Up Business", Women's Business Development Center, Chicago , Featured Speaker. Meg Whitman, Program Director.
1/18/2012 to 4/2013	Served on Advisory Board of the "Technology, Innovation & Entrepreneurship Services Program ("TIES")" , at the "Center for Entrepreneurship" at the Illinois Small Business Development Center at the College of DuPage in Lisle, IL. Advised state-funded center in Chicago's western suburbs on legal issues related to entrepreneurship, advised some of its constituent start-ups. David Gay, Center Manager, Illinois SBDC and Richard Strezo Co-coordinator of TIES. The TIES program lost its funding from COD in April 2013.
8/16/2012	"Succession Planning for Your Business – Sale of Business for Retirement" . Addressing legal, accounting and business issues for the business owner planning to sell their business. The "Law" speaker on a Panel: Law, Accounting and Business Succession Coach. West Suburban Women Entrepreneurs.
8/14/2012	"Starting a Business". Legal Action TV Show: NCTV17, DuPage County Bar Association's Show. Speaker on a panel of three, with two other lawyers. (Shown on Naperville TV station 17)
4/11/2012	"Real Estate Funds; Legal Issues", "Business Law Issues for Real Estate Investing", and "Securities Law issues for Real Estate Investing With Investors" . Featured Speaker for a real estate Education and Networking group in Chicagoland.
11/17/2011	Featured Speaker for West Suburban Women Entrepreneurs presentation "Business Law Issues for the Business Owner " . A soup to nuts, high level general overview of 36 business law topics that affect the entrepreneur and the small business from, formation through operation, sale, funding and dissolution.
8/6/2011	American Bar Association CLE program "Representing the Start-Up Company" at the ABA annual meeting. I wrote the outline and handout materials, and was slated to speak, but was not able to attend due to a schedule conflict. A colleague gave my presentation from my materials. The ABA published my materials.
8/31/2010	"Money Finder and Public Shell Scams," and "Con-Artist Mentality and Characteristics." My two published Articles in the Book: "Representing Start-Up Companies," published by Lee R. Petillon, 17 th edition, 2010.
7/12/2010	Joined Editorial Advisory Board for the Market Rulebook's "Middle Market Securities Report." (by Invitation of Craig McCrohon (Burke Warren in Chicago)
10/2009 to 10/2010	Served on the Board of Directors, and as the Race Committee Chair, for the "Chicago Area Mountain Bikers, Inc." (an Illinois 501(c)(3) Not-for-Profit. Chaired and ran a mountain bike race with 535 racers, lead a Race Committee of 12, and a group of 80 volunteers before and during the race. Under my direction, and by implementing technology tools, marketing and good communication, we increased the race revenue by over 30%, and brought the organization from red ink to black ink. .
2009 to 2010	Pro bono Volunteer project, applied for and received, IRS tax-exempt status as a 501(c)(3) Chicago Area Mountain Bikers, Inc., an Illinois Not-for-Profit. I shared

Date	Speeches, Interviews, Publications, Articles, Board Positions
	and led the tasks and responsibility for filing the IRS Form 2013 with the IRS, and having it granted
12/10/2009	<p>“Selling the Business or Redeeming Owners”, featured speaker for DuPage County Bar Assn. Lawyers continuing legal ed program in the Business Transactional Law Series Part II: “Pit Stops and Finishing the Race: Representing Business Clients in Transactional Events and Changes to Company Ownership” Presented by DCBA Business Law Committee. I covered Transactional Techniques and Tips, and Securities Law Issues, for Corporate Split-Ups, Adding or removing Shareholders, Raising Equity Capital from Investors, and Buying or Selling a Business.</p>
11/9/2009	<p>“Representing Entrepreneurs, Start-Ups and Growth Companies in Pre-Formation, Formation and Small Business Operations.” Featured speaker for the DuPage County Bar Assn, lawyers continuing legal ed program, in the Business Transactional Law Series Part I: “Out of the Starting Gate, Into the Race: Presented for the DCBA Business Law Committee. I covered legal and business issues, tips, tricks, and traps, for lawyers representing business clients: Who Owns the IP, Noncompetes Preventing Business Start-Up, Trademark issues in entity name selection and search, entity formation, corporate structure, ownership change issues, corporate formalities, avoid piercing corporate veil, registrations, licensing and regulatory compliance, shareholder agreement basics (the “business pre-nup”, use of technology, legal issues in website use, email blasts, social networking; due diligence is king, conflicts of interest and disclosure, employee classification (employee vs. contractor); use of noncompetes; general contracts tips and tricks, litigation avoidance protocols.</p>
3/19/ 2009	<p>“Legal Issues for Start-Ups and Emerging Businesses”, Speaker on the panel at the Northern Illinois University – Illinois Technology Enterprise Center (ITEC) and DuPage National Technology Park co-sponsored full-day conference: “DuPage County Minority Entrepreneur Conference”. I co-wrote and co-presented the legal panel including Legal Issues with Starting and operating a Business, from start up to early stage to growth stage, name selection, noncompetes, trademark, corporate structure, shareholder agreements, business law issues, contracts, employees, securities laws, raising capital and selling the business. http://www.dcmec.org/</p>
10/17/2007	<p>“Securities Law Issues Related to <u>Real Estate Private Placements and Real Estate Funds</u>”, featured Speaker on Conference Call Presentation before the IRA Association of America, and addressing issues related to issuing a real estate fund, or real estate private placement. (An industry group focused on Investment of Private Equity Assets and Real Estate Assets), comprised of financial advisors, private equity investors, real estate brokers, developers.</p>
10/11/2007	<p>“Business Law Issues for Forming and Operating a Small Business”. Featured Speaker at a presentation to the National Association of Professional Organizers.</p>
4/26/2007	<p>“Corporate Law & Securities Law Issues Involved in Additions, Distributions, Redemptions, Sale Transactions, and Liquidations”. Panelist and Moderator full day seminar on topics addressing: “Owner Changes in Privately-Held Business Entities: LLCs, LPs and S Corps – Additions, Distributions &</p>

Date	Speeches, Interviews, Publications, Articles, Board Positions
	Liquidations and Sale of the Business". Lorman Education (CLE Provider for Lawyers and CPE Provider for Accountants). Naperville, IL
10/3/2006	"Private Placement Securities Law Overview - Pitfalls of Issuing Securities as Part of Your Business Succession Plan" . Panelist, DuPage County Bar Association, Business Law Committee - "Business Succession Planning", 2 Part-Series, Wheaton, IL.
6/19/2006	"Legal and Business Issues in Forming and Operating an Illinois Business; Overview of Issues Triggered by Raising Capital from Investors" . Panelist, SCORE Women's Business Workshop - Entrepreneurship Program: "Starting a Business". Glen Ellyn, IL at College of DuPage. http://www.scorefoxvalley.org/
11/4/2005	"Advanced Partnerships & LLCs: Organization and Operation; Unique Provisions, New Law, Tips & Tricks" Panelist, Lorman Education Series Seminar . I covered corporate law issues, transactional issues and securities law issues, include those related to fund offering . Oak Brook, Illinois. (All day, 6.5 hour panel, 5 speakers. I lead the panel and crafted most of the agenda.)
5/18/2005	"Corporate and Securities Law Issues - Starting a Hedge Fund." Panelist, "Opal Emerging Mangers Summit" . Program for Start-Up and Pre-Emerging Funds. Chicago Renaissance 5/18 - 5/20 Forum for Emerging Managers.
10/30/2004	"Legal and Business Aspects of Forming a Business and Raising Equity Capital" . Guest Speaker, Lake Forest Graduate School of Management, MBA Program, Class "Entrepreneurship", addressing the class for the evening.
9/27/2004	"Corporate and Securities Law Issues in Starting & Managing a Fund, Managing an Emerging Fund, and Raising Capital for a Fund" . Panelist, Chicago Mercantile Exchange – "Meet the Experts" program: "Start-Up & Emerging Funds – Legal and Accounting Issues". Chicago Merc.
4/16/2004	"Legal and Business Issues in Forming and Operating an Illinois Business" . Panelist, Illinois State Bar Assn's CLE Program (full - day seminar) presented by the Corporation & Securities Section, the General Practitioner's Section, and the Young Lawyers Law Section, Presented in Chicago at ISBA Regional Office.
1/12/2004	"Legal and Business Aspects of Raising Equity Capital" . Guest Speaker, Lake Forest Graduate School of Management, MBA Program, Class "Entrepreneurship", addressing the class.
11/17/2003	"Raising Equity Capital to Grow Your Business – Start-Up to M & A or IPO" . I covered, "Corporate & Securities Law Issues in Raising Early Stage and Emerging Company Equity Capital" . Panelist, University of Chicago Graduate School of Business, Program on Presented at IIT Rice Campus, Wheaton, IL
10/24/2003	"Securities Law Issues Facing the Growing Business in Raising Equity Capital in current Private Placements, or in Anticipation of IPO or Acquisition" . Panelist, Illinois State Bar Assn's CLE Program (1/2 - day seminar) presented by the Corporation, Securities and Business Law Section, entitled "Financing Issues for the Growing Business Client". Presented in Chicago at ISBA Downstate Regional Office, Bloomington, Illinois
5/14/2003	"Corporate and Securities Law Issues in Starting & Managing a Fund, Managing an Emerging Fund, and Raising Capital for a Fund" . Panelist, Chicago Mercantile Exchange – "Meet the Experts" program: "Start-Up & Emerging Funds – Legal and Accounting Issues". CME Education Unit.

Date	Speeches, Interviews, Publications, Articles, Board Positions
5/7/2003	<p>“Securities Law Issues Facing the Growing Business in Raising Equity Capital in current Private Placements, or in Anticipation of IPO or Acquisition”. Panelist, Illinois State Bar Assn’s CLE Program (full day seminar) presented by the Corporation, Securities and Business Law Section, entitled “Taking the Growing Business Client to the Next Financing Level”. Presented in Chicago at ISBA Regional Office, 20 S. Clark. Additional Sessions to be subsequently presented in other Illinois locations in the fall of 2003.</p>
3/5/2003	<p>“Corporate & Securities Law Issues in Starting a Fund, or Managing an Emerging Fund” Panelist, Bear Stearns-Sponsored program “Start-Up & Emerging Funds – Avoiding Pitfalls”. LaSalle Club, Chicago.</p>
3/3/2003	<p>“Corporate Law Aspects of Entity Formation”, and “Securities Law Implications of Financing a Small Business”. Guest speaker, Illinois Benedictine University (Lisle, IL) MBA Program’s class on <u>“Financing Start-Up Technology Ventures”</u>. Addressing MBA Students and entrepreneurs, my presentation covers the Invited guest of professor Tom Sleeter.</p>
3/4/2002	<p>“Financing Alternatives for Start-Up and Emerging Businesses”. Guest speaker/panelist, Columbia College (Chicago), to the class “Management Applications on the Web - Advanced Seminar on e-Business”. Addressing undergrad and grad students and entrepreneurs, on a panel of 3 invited guests of professors David Steiner and Mark Kaufman.</p>
2/25/2002	<p>“Corporate Law Aspects of Entity Formation”, and “Securities Law Implications of Financing a Small Business”. Guest speaker, Illinois Benedictine University (Lisle, IL) MBA Program’s class on <u>“Financing Start-Up Technology Ventures”</u>. Addressing MBA Students and entrepreneurs, Invited guest of professor Tom Sleeter.</p>
9/18/2001 to 6/16/05	<p>Section Council for Securities, Corporate and Business Law, Elected as one of 24 lawyers statewide, to serve on the Illinois State Bar Assn’s as a leader in the ISBA. Elected by other Section Council Leaders.</p>
9/5/2001 to 9/7/2001	<p>U. S. Securities & Exchange Commission’s Small Business/Government Capital Formation Forum. Selected as one of 48 delegates nationwide, to serve in meetings before SEC Commissioners, proposed legislation to help small businesses raise capital more efficiently, Commissioners expected to discuss with Congress on issues presented. Selected by the SEC’s Small Business leaders.</p>
4/09/2001	<p>Corporate and Securities Law, Private Offerings and Preparation for IPO or Acquisition Featured Speaker, IIT-Chicago Kent Law School, <u>Entrepreneurship Program</u>, Addressing Lance Williams’ Law School Class, teaching training for Lawyers Representing Entrepreneurs.</p>
2/23/2001	<p>Featured Speaker, Herrick Middle School, Career Day, Presentation on Being a Business Lawyer.</p>
2/24/2001, 1/25/01, and 11/1/2000	<p><u>Corporate Structure, Securities Law Compliance; Securities Disclosure; Budget Planning and Spending; Investor Payout Options, Film Financing – Part II and Part III:</u> Chicago, IL, Sponsored by the IFP (Independent Feature Project), CAVA and SMS Productions, at the Hilton Hotel, SMS Productions and the University of Chicago Gleacher Center. Panel Members Timothy Kelley, Nancy Fallon-Houle, and Bob Labate and discuss in depth and detailed issues involved with equity film financing.</p>

Date	Speeches, Interviews, Publications, Articles, Board Positions
8/10/2000	Panel Review Member for the <u>Illinois Coalition's Technology Development Bridge Program</u> . Selected by the Illinois Coalition to serve on a panel of 12 experts. We reviewed the business plan and presentation of a start-up company, and passed on the merits and viability of the company as a potential investment for the Illinois Development Finance Authority.
5/25/2000	Securities Law Implications of Financing a Small Business" , Guest speaker, Illinois Benedictine University (Lisle, IL) MBA Program's class on " Financing Start-Up Technology Ventures ". Addressing entrepreneur-MBA Students, as invited guest of professor Tom Sleeter.
4/29/2000	"Truth or Myth of Filmmaking" , Panel Member. ½ day seminar sponsored by the <u>Chicago Academy of Visual Arts</u> and the <u>Illinois Film Office</u> . Taped for cable airing by Chicago Cable Access. Panel addressed the big picture angles of all aspects of assembling a film production from pre-production through post-production and legal issues. I presented securities law issues implicated by fundraising in film deals.
11/1999	Publication Submitted in November 1999. The <u>SCOR Report (Small Corporate Offering Registration)</u> : I submitted two Securities Law Summary Charts comparing conditions and issues in small public offerings and private offerings. <u>SCOR Report</u> is published by Tom Stewart-Gordon, of Houston, Texas, advocate of small issuers.
11/1/1999, 10/15/1999 10/11/1999 and 9/13 to 9/14/1999	SEC Submission 11/1/99. On behalf of the Securities and Exchange Commission's Small Business Forum (9/13 to 9/14/99), I wrote, with a small group, the proposed federal securities legislation for new Regulation D Rule 509 , which adds an "Accredited Investor Solicitation for Regulation D 506 Offerings". I was a leader in formulating the proposal, and heavily active in the discussions of the proposal. The discussions and proposals were conceived by a group of 30 small business advocates from across the country: issuers, regulators and securities lawyers. I was selected to draft the proposal because of my experience with, and knowledge of, Regulation D, and because of my clear writing style and my passion for the need for the proposal. Along with 7 other securities lawyers across the country, we refined the proposal and submitted it to the SEC. In addition, I managed and synthesized email comments from the group, submitted the proposal to the SEC, responded to comments from the SEC, and resubmitted the final proposal to the SEC. We hope for passage of the new legislation in 2000. SEC submission on 11/1/99.
10/20/1999	"U.S. Securities Law Requirements for Hedge Funds" . Panel Member. Spoke at the <u>Managed Account Reports (Hedge Funds) 5th Annual International Conference on Offshore Funds</u> , at the Southampton Princess Hotel, in Bermuda, on the panel entitled "U.S. Regulatory Requirements for Offshore Funds". I covered: Securities law, US federal 1933 Act requirements; Reg D vs. 4(2) analysis, Blue Sky and '34 Act broker-dealer Issues. Fred White of Gardner Carton & Douglas, spoke on '40 Act, ERISA, and tax and commodities issues.
10/5/1999	"Long-Term Planning for the Future Capital Raising – Private or Public Offering" , Panel Member. Spoke on the Panel on " Developing Your Business Strategies " panel for entrepreneurs and early stage companies, at the <u>Illinois Small Business Capital Formation Conference</u> (sponsored by the <i>Illinois</i>

Date	Speeches, Interviews, Publications, Articles, Board Positions
	Coalition), Chicago, IL. My presentation was directed toward entrepreneurs, start-up companies and early stage companies.
10/6/1999	“ Securities Law Issues For the General Business Law Practitioner (Including <i>How Your Client Can Fall Into Trouble By Raising Money on the Internet</i>).” Panel Member. Spoke on the <u>DuPage County Bar Association’s Legal Education</u> panel before the DuPage County Business Lawyers.
9/14/1999	Small Businesses and Emerging Companies , <u>Public Television Station</u> interview / film-shoot by David Camp, while at the Securities & Exchange Commission’s Small Business Forum in Washington DC. Interviewed as a legal advocate of to be aired in Chicago on two educational TV stations, including WTTW, in October 1999, and similar stations around the country.
9/13/1999 and 9/14/1999	Participated as a small business industry /legal delegate in the U.S. Securities Exchange Commission’s annual “ SEC Government and Small Business Forum ”. (Washington DC. Mayflower Hotel.) Industry delegates discuss, draft and submit to the SEC for submission to Congress, proposed legislative changes in securities laws, which will assist small business issuers. Actively contributed to breakout sessions addressing issues of using the internet as a tool for finding angel investors, as well as the use of finders, and drafted changes to existing federal and state securities law.
7/20/1999	“ Net Breathes New Life Into Old Concept ”, <u>USA Today Newspaper</u> , July 20, 1999, Money Section, Page 1. Quoted as a securities law expert on Direct Public Offerings , in an article entitled, which addresses the DPO topic, pros and cons.
7/08/1999	“ Independent Film Making: Taking Money, Taking Chances ”, Co-Wrote an article published July 15, 1999, in <u>Perform Ink Magazine</u> , an entertainment trade journal in the “Law and Entertainment” column, with Bob LaBate.
3/8/1999	Interviewed by, and provided materials to, keynote speaker Jean Harris in advance of Jean’s presentation to the annual “ Regulation D and SCOR Offerings ” Conference, Phoenix, AZ, March 11, 1999. Provided Jean with her speech material in a summary review of the current state of the law on Reg D, Reg A and Blue Sky. Provided Jean with written materials for her presentation: A summary of Blue Sky, Reg D and Reg A law updates from 1998-99; A summary chart comparison of the small offering types.
2/24/1999	Spoke on the “ <u>Film Financing</u> ” Panel presented by <i>Film Bureau 606</i> (a Chicago, IL organization serving independent film producers). My presentation addressed the “ <u>Securities Law Implications of Raising Money for Film Production</u> ”, and covered the federal and state securities law requirements for raising money. Spoke as an invited guest of the Film Bureau 606 and of the Law Firm Defreeze and Fisk. Presented and distributed a checklist for film deal offering memos, and a chart summarizing securities requirements.
2/23/1999	Interviewed by <u>Screen Magazine</u> , Chicago, IL, reporter Karl Kozlowski, for an article on “ <u>Securities Law Issues in Film Fundraising</u> ”, for publication in February 1999.

Date	Speeches, Interviews, Publications, Articles, Board Positions
2/15/1999	Spoke as a guest speaker at the Illinois Benedictine University (Lisle, IL) MBA Program's class on " <u>Financing New Ventures</u> ". My presentation covered the " <u>Securities Law Implications of Financing a Small Business</u> ", as an invited guest of professor Tom Sleeter. Distributed securities law summary charts.
2/8/1999	Spoke on the <u>Midwest Entrepreneur's Forum</u> Panel entitled " <u>How to Start a Successful Business</u> ". Spoke on securities, financing and corporate law topics related to: Accountant, bank financing and a marketing expert. Spoke before an audience of 150 entrepreneurs and professionals; invited guest speaker. MEF is a Chicago-based organization serving entrepreneurs and small businesses.
1/11/1999	<u>Crain's Chicago Business: Quoted as a securities law expert in Direct Public Offerings (DPOs) and offerings on the internet</u> , in the Crain's Small Business Section Article entitled " <u>Net Investments</u> ", in the Small Business Special Report, Page SB-1.
1/4/1999	Interviewed by <u>Crain's' Chicago Business</u> for an article on Women Entrepreneurs and Small Businesses, February 8, 1999.
October, 1998	Contributor and commentator to the SEC and in the national Small Business arena, including the U.S. Small Business Administration, on the proposed changes to Reg D, Rules 504 and 506.
9/24/1998	Participated as a small business industry delegate in the U.S. Securities Exchange Commission's annual " <u>Government and Small Business Forum</u> ". Delegates and securities regulators discussed in small groups, the impact of proposed SEC law changes and existing federal and state securities law, and the effect of same on small business capital formation; Chicago, IL at the University of Chicago Gleacher Center.
9/23/1998	Spoke at the <u>Illinois Small Business Capital Formation Conference</u> , on the panel entitled " <u>Going Public: Legal Aspects</u> ", with 4 other panelists, as an invited guest of the <u>Illinois Securities Department and the Illinois Coalition</u> (sponsors of the Conference); at Chicago, IL, University of Chicago, Gleacher Center, before an audience of 130 entrepreneurs. Conference was held as a curtain raiser to the SEC's Government & Small Business Forum on 9/24/99.
1993 to present	Frequent contributor and commentator on the two internet "list-serves" "FEDSEC" and "BLUESKY". The "list-serves" are groups of securities attorneys throughout the country who discuss issues in securities law interpretation and current law updates.
July, 1998	<u>Business Law Today</u> (November/December, 1998 Issue): Featured in the article entitled "Telecommuting: It's a Tossup", as an expert on practicing serious securities law full-time from a serious home office.
July, 1997	<u>Chicago Lawyer Magazine</u> (July, 1997 Issue): Featured (with a cover photo) in the cover story "Big Firm Lawyers Plug into At-Home Offices" as an expert on telecommuting /working from a full-time home office.

Date	Speeches, Interviews, Publications, Articles, Board Positions
12/11/1996	Presentation to the <u>Katten Muchin & Zavis Corporate Department Training Program</u> . Gave speech entitled " <u>Federal Preemption and Blue Sky Law Changes Effected By the National Securities Market Improvement Act of 1996</u> "; Educated corporate department attorneys of all levels in the federal law and state securities law changes affecting private and public offerings, particularly to exchange-listed deals and Rule 506 deals.
10/11/1995	Presentation to the <u>Katten Muchin & Zavis Transactional Attorneys Training Program</u> (Corporate, Health Care, Real Estate Departments). Gave speech entitled " <u>Making the Choice of Private Offering Exemptions: 4(2) vs. Reg D</u> " in order to educate attorneys in several departments about the need to consider the securities law implications in any type of financing.
Spring, 1994	Presentation to <u>the Katten Muchin & Zavis ERISA Department</u> . Speech entitled " <u>How Federal and State Securities Laws Affect Your Employee Benefit Plans: 401(k)s through Stock Option and Stock Purchase Plans</u> ".
1988 to 1993	Co-Editor of the <u>American Bar Association's "State Regulation of Securities Newsletter"</u> , with Misty Gruber and Dee Harris. Contributed articles on Blue Sky topics to the Newsletter: "Sale to Existing Security Holders Exemptions"; "Bank Security Exemptions", "Employee Plan Exemptions".